

# Elavon is the #1 Airline Payments Provider

Put your seats back and relax.  
We've got you covered.



We understand that navigating the payments landscape can be challenging – so we're here to help. Elavon ensures our air carriers' payments operations maximize both efficiency and value by providing global processing solutions supported by a team of airline experts. We selectively partner with other key industry service providers to eliminate the pain of accessing the services you need. Over 100 airlines have chosen Elavon as their payment provider of choice. Here are a few reasons why:

- **#1 Airline processor.** We've been processing for the airline industry since 1989 and handled \$62 billion in airline volume in 2016
- **Airlines are a significant focus of Elavon.** We have a dedicated airline team with deep experience in airline payments who understand your business not only from a card processing perspective, but from an airline point of view
- **Key partner relationships.** Partner relationships include: Airline Reporting Corporation (ARC), Amadeus, Fexco, Ingenico Payments, IATA and many others
- **Globally processing for some of world's largest carriers** - KLM, American Airlines, Delta Air Lines, Air Canada, Emirates, Japan Airlines, China Southern, LOT, Korean, Xiamen Airlines, Air France, EVA, and many more

Your one-stop-shop  
for global payments  
processing

## Transparency: The key to our mutual success

Understanding the intricacies of the true cost of processing payments can be exhausting. To allow you to focus your attention on your customers, we simplify payments. Our transparent model affords top-down insight into the total cost of card acceptance across your business. Transparency provides:

- Built-in cost management and financial efficiencies.
  - Knowledge of interchange qualifications, downgrades, and chargebacks allows us to service our carriers as business consultants
  - Reducing the total cost of card acceptance for carriers
  - Pass through pricing – interchange + scheme costs + processing fee – helps you understand card acceptance costs
- Credit and Risk Management and full scale compliance & outsourced chargeback services.

## Why Elavon?

As a consistent top 5 global payments provider as reported by Nilson, Elavon has the depth and breadth of experience and technology to propel your business forward.

- **End-To-End Ownership.** Elavon's network is 100% responsible for front-end authorizations, back-end settlement, and all supporting operational functions of credit card processing.
- **Business Enablement.** You can count on Elavon to deliver value-added processing services like airline chargeback management, professional services, and authorization matching.
- **Connectivity.** Elavon's network is not a one-size-fits-all processor. Our Airline Team works with you to determine the best-suited and most cost-effective method for processing your transactions.
- **Global Reach.** We provide a single-shop for global acquiring, giving our customers confidence knowing they can manage global payments through one source.
- **Security.** In order to safeguard the merchant and cardholder data both electronically and in hard copy, Elavon utilizes a combination of firewalls, intrusion detection systems, data loss prevention systems, data encryption, file integrity monitoring systems, access controls, patch management controls and physical security controls to ensure unauthorized users do not access systems or data.
- **Reporting.** Our online portals allow customers to view interchange reporting, perform on-line chargeback management and we have interfaces for Electronic Settlement File (ESF), Transaction Results File (TRF), Chargeback Export File (CEF), GL interfaces, and others.

## The Elavon/U.S. Bank difference

Elavon is a wholly owned subsidiary of Minneapolis-based U.S. Bancorp (NYSE: USB). U.S. Bancorp, with assets of \$403 billion and more than 70,000 employees, was named Most Admired Company of Superregional Banks by FORTUNE Magazine for 7 years in a row. Listed on Barron's "Most Respected Companies," and identified as the "World's Most Ethical Company" 3 consecutive years, Elavon/U.S. Bank delivers reliable, innovative and secure payment solutions. As a customer-centered partner, our primary goal is to create and maintain strong customer relationships by understanding your needs today while anticipating tomorrow's growth.