



Elavon IS Global Airline Payments

Put down your tray tables and relax.
We've got you covered.

We understand that navigating the payments landscape can be challenging - so we're here to help. Elavon ensures our air carriers' payments operations maximize both efficiency and value by providing global processing solutions supported by a team of airline experts. We selectively partner with other key industry service providers to eliminate the pain of accessing the services you need. By making Elavon your one-stop-shop for global payments processing, you're sure to gain valuable benefits. Over 75 airlines have chosen Elavon as their payment provider of choice. Here are a few reasons why:

- **#1 Airline processor.** We've been processing for the airline industry since 1989 and handled \$60 billion in airline volume in 2014
- **Airlines are a significant focus of Elavon.** We have a dedicated airline team with deep experience in airline payments who understand your business not only from a card processing perspective, but from an airline point of view
- **Key partner relationships.** Partner relationships include : Airline Reporting Corporation (ARC), Amadeus, Fexco, Ingenico Payments, and many others
- **Globally processing for some of world's largest carriers** - KLM, American Airlines, Delta AirLines, Air Canada, Emirates, China Airlines, Emirates, Japan Airlines, China Southern, LOT, Korean, Xiamen Airlines, Air France, EVA, and many more

*Your one-stop-shop
for global payments
processing*

Elavon

TRANSPARENCY: THE KEY TO OUR MUTUAL SUCCESS

Understanding the intricacies of the true cost of processing payments can be exhausting. To allow you to focus your attention on your customers, we simplify payments. Our transparent model affords top-down insight into the total cost of card acceptance across your business. Transparency provides:

- Built-in cost management and financial efficiencies
 - Knowledge of interchange qualifications, downgrades, and chargebacks allows us to service our carriers as business consultants
 - Reduces the total cost of card acceptance for carriers
 - Pass through pricing - interchange + scheme costs + processing fee - helps you understand card acceptance costs
- Credit and Risk Management

WHY ELAVON?

As a consistent top 5 global payments provider as reported by Nilson, Elavon has the depth and breadth of experience and technology to propel your business forward.

- **End-To-End Ownership.** Elavon's network is 100% responsible for front-end authorizations, back-end settlement, and all supporting operational functions of credit card processing.
- **Business Enablement.** You can count on Elavon to deliver value-added processing services like airline chargeback management, professional services, and authorization matching.
- **Connectivity.** Elavon's network is not a one-size-fits-all processor. Our Airline Team works with you to determine the best-suited and most cost-effective method for processing your transactions.
- **Global Reach.** We provide a single-shop for global acquiring, giving our customers confidence knowing they can manage global payments through one source.
- **Security.** In order to safeguard the merchant and cardholder data both electronically and in hard copy, Elavon utilizes a combination of firewalls, intrusion detection systems, data loss prevention systems, data encryption, file integrity monitoring systems, access controls, patch management controls and physical security controls to ensure unauthorized users do not access systems or data.
- **Money Saving.** Since 2004 the Elavon Chargeback Department has been recognized by Visa for maintaining the highest retrieval fulfillment rate, maintaining an average retrieval fulfillment rate of 99.5%
- **Reporting.** Our online portals allow customers to view interchange reporting, perform on-line chargeback management and we have interfaces for Electronic Settlement File (ESF), Transaction Results File (TRF), Chargeback Export File (CEF), GL interfaces, and others.

THE ELAVON/U.S. BANK DIFFERENCE

Elavon is a wholly owned subsidiary of Minneapolis-based U.S. Bancorp (NYSE: USB). U.S. Bancorp, with assets of \$403 billion and more than 60,000 employees, was named Most Admired Company of Superregional Banks by FORTUNE Magazine in 2011 and 2012. Listed on Barron's "Most Respected Companies," and identified on the Bloomberg 2014 list of "World's Strongest Banks," U.S. Bank operates over 3000 banking offices in 24 states, and conducts financial business in all 50 states. Elavon/U.S. Bank delivers reliable, innovative and cost efficient payment solutions. As a customer-centered partner, our primary goal is to create and maintain strong customer relationships by understanding your needs today while anticipating tomorrow's growth.

